



[July 01, 2008 10:35 AM Pacific Daylight Time](#)

## **Remedy Compensation Consulting Has Selected MarketPay as a Preferred Partner**

SAN DIEGO--([BUSINESS WIRE](#))--[Remedy Compensation Consulting](#) has selected [MarketPay](#) as a preferred partner in the automation of survey participation and market analysis. [Bruce Spiegel](#), Managing Director of Remedy's [Survey Practice](#), said: "Remedy is committed to establishing and maintaining market leadership in compensation consulting and information for medical technology and biotechnology organizations. We believe that the Survey Participation Center in MarketPay's On-line Market Pricing System will facilitate gathering and submitting pertinent data in our format. We further recognize that many of our clients participate in multiple surveys each year; MarketPay can help manage all of their survey participation." This support includes maintaining administrative information such as due dates; identifying new or revised survey job codes and descriptions; programming into MarketPay each survey provider's participation format so that the client can generate spreadsheets that match the publishers' requirements; and providing links to all publishers' websites. [Mark Avery](#), President and Founder of MarketPay, said: "Our goal is to team with quality survey providers like Remedy for the benefit of our mutual clients, and having worked with Bruce Spiegel over the years, I believe that there will be synergies for both firms."

### *About MarketPay*

Compensation Professionals at over 150 of the world's leading organizations use MarketPay to automate their work with survey and benchmarking information. MarketPay's clients purchase the best surveys available, and then rely on MarketPay to help them build and maintain their databases.

For more information, visit [www.marketpay.com](http://www.marketpay.com).

### *About Remedy*

Remedy is a leading compensation consulting firm specializing in the life sciences industry. Remedy partners with private, pre-IPO and publicly traded companies that are intent on improving the link between their people, how they are paid and how that ultimately translates into company success. Clients benefit from fact-based consulting advice rooted in industry experience. Market data is critical in deciding how to pay people. Remedy's suite of targeted industry surveys provides participants with comprehensive total direct compensation data and detailed pay practices information. For 2008, Remedy surveys include:

- [MEDTECH Sales Compensation Survey](#)
- [MEDTECH Equity & Executive Compensation Survey](#)
- [BIOTECH Equity Strategy Practices Survey](#)

For more information, visit [www.remedycomp.com](http://www.remedycomp.com).

## **Contacts**

**Remedy Compensation Consulting**

**Bruce Spiegel, 623-715-3949**

[bspiegel@remedycomp.com](mailto:bspiegel@remedycomp.com)

or

**MarketPay Associates**

**Mark Avery, 303-493-6651**

[mark@MarketPay.com](mailto:mark@MarketPay.com)